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# ProcessFlows

NEWS RELEASE

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## ProcessFlows WLTM Cisco Reseller Partners for long term relationship

ProcessFlows is launching a campaign to recruit Cisco IP Telephony resellers for OpenText RightFax.

ProcessFlows are the UK Distributor for RightFax, a leading network fax solution which integrates with Cisco IP Telephony, to provide customers with real-time Fax over IP.

Franca Cognata, ProcessFlows Channel Manager, said: *"Fax remains a vital form of communication and there are numerous benefits for companies who want to migrate from traditional fax machines to an integrated IP-based system. If you are a reseller with a Cisco IP Telephony customer base, we would like to talk. Working together, we can help you increase sales, differentiate from your competitors and build stronger relationships by offering RightFax to your customers."*

ProcessFlows fully supports Channel Partners every step of the way including marketing, pre-sales assistance, implementation and technical support. This enables partners to focus on generating new business, with no risk, time and resource taken 'tooling up'. Resellers can also earn margin on professional services and support without having to invest in an accreditation program.

Franca said: *"Cisco Partners can learn more about RightFax by visiting OpenText at the Cisco Live networking event, which is at the Excel exhibition complex in London 31st Jan - 3rd Feb."*

Further information about ProcessFlows and RightFax can be found at

<http://www.processflows.co.uk> and <http://www.processflows.co.uk/technology/fax-server>

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