



NEWS RELEASE

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## Fax Server Sales to Help Charity

Apogee Corporation, suppliers of digital print solutions to every type of business – SMEs, Local Government and Education etc – has partnered with Avanquest ProcessFlows (formerly Avanquest Solutions).

As a recognised Avanquest Partner, Apogee can straight away benefit from the addition of Avanquest's range of business solutions (for the automatic capture, processing, management and delivery of documents) to their portfolio of print solutions,

Avanquest fully supports Channel Partners selling their range of solutions – from lead generation and marketing right through to ongoing technical support. This means that Apogee can quickly start generating additional revenue from their established customer base as they have no up-front costs or time to investment in training.

Apogee have already completed their first fax solution sale as part of a managed document strategy into the legal sector. Legal firms dealing with Patent Law use network fax to improve processes and reduce their carbon footprint, eliminating fax boards from their MPFs.

Avanquest has committed to donate £25 for each fax solution sold to an Apogee lead fundraising project to build a new movement development centre for Linden Lodge School – a specialist school for children with multiple and profound learning difficulties.

Paul Hayes, IT Director at Apogee said, *"Our approach to the design and implementation of any document solution begins with a "blank canvas" - solutions are tailored to fit the exact needs and budget of the customer - as much or as little technology they want to help them improve the way they copy, print and process documents. The addition of Avanquest's range of unified communications solutions means we can further expand the footprint of our all encompassing approach to digital office solutions offering our clients a complete "one-stop" solution."*

Solutions provided by Avanquest are modular and scalable. They build on an organisation's existing infrastructure; integrate as either back-end applications and/or as front-end applications for workflow and deliver immediate efficiencies. They maximise your investment and provide an ongoing, solid foundation which will not have to be discarded when line-of-business applications are eventually upgraded.

### Editors Notes:

Further information about Avanquest ProcessFlows at <http://www.processflows.co.uk>  
Apogee Corporation has 6 office locations throughout the UK and offer full nationwide service cover.  
Further information at <http://www.apogeecorp.com>

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