



NEWS RELEASE

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Channel Partners Provide Business Solutions for Military and Aerospace Organisations

Channel partners [Avanquest ProcessFlows](#) (formerly Avanquest Solutions) and [Line Scan](#) – an SC21 registered supplier of document archiving for defence establishments – are working together to provide full document lifecycle solutions designed to meet the specific requirements of Military and Aerospace organisations.

Line Scan is part of The Bland Group of companies. The Bland Group owns a diversified group of individual companies, including Universal Engineering (a company with a strong focus on innovation and new technology for the Military) and Military and Civilian hovercraft manufacturer Griffon Hovercraft.

Line Scan specialises in scanning, archiving and securely destroying documents – anything from hand written notes and typewritten records to catalogues, working drawings and maps. They are also able to archive film and digitally archive microfiche, aperture cards, microfilm and removable media such as CD or DVD.

Avanquest ProcessFlows supplies tried-and-tested, platform independent applications which help streamline the way you capture, process, manage and deliver documents throughout the organisation.

Vikki Corbett, Business Development Manager at Line Scan said, “Our partnership with Avanquest will provide Line Scan’s new and existing customers with a complete range of document and data capture solutions which will ensure that their systems run in a more efficient and cost effective way. The combination of our skill sets makes us a one-stop shop for any organisation looking to improve their business process.”

Partners do not have to ‘tool up’ to support Avanquest’s range of business solutions. Avanquest supports them at every stage – as much or as little as they require, from pre-sales collaboration and advice to full technical support. This gives partners a competitive advantage with no additional investment.

Further information about the [Avanquest ProcessFlows Partner Programme](#) can be found at <http://www.processflows.co.uk/partners/channelpartners/channel-partner-programme/>

Notes to Editors:

An image of Vikki Corbett can be downloaded at http://www.processflows.co.uk/public_html/wp-content/press-files/linescanvikkicorbett.jpg

Press Information:

Alison Hall
Email: ahall@processflows.co.uk
Tel: 01752 241464
Mobile: 07899 986932