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NEWS RELEASE

02/03/2011

A Future-Proof and Scalable Channel Partnership

Timezone Digital, providers of Electronic Document Management solutions, based in the North West, has been a ProcessFlows channel partner since 2004.

The relationship began as a Bureau partnership. Timezone scanned tens of thousands of old documents to archive, for large housing associations, councils and NHS clients and they used ProcessFlows Document Management software to do this.

Mountains of old documents were reduced to electronic format, and returned to customers on just a few CDs. A read-only version of ProcessFlows Document Management software embedded on the CD, gives clients easy access to their electronic filing cabinet from the desktop.

The partnership moved on a stage further to provide in-house technology for clients wanting to bring Electronic Document Management into their everyday working practice, rather than just use it as an solution to solve the storage/archive problem at the end of the document lifecycle.

As a ProcessFlows partner, Timezone was able to seamlessly move into this new area of business without any risk, or having to invest time and budget in additional staff training, as ProcessFlows took care of all the support and services relating to their technology.

All solutions provided by ProcessFlows build on an organisation's existing infrastructure in a modular way, so functionality can be added as the needs of the business demand and as budget is available.

Franca Cognata, Channel Partner Manager at ProcessFlows said: *"Our Partner Programme has been specifically designed to support our Partners – through the sales process to full technical services if required - so they can focus on their clients and immediately start generating new business, utilising ProcessFlows solutions and services."*

Timezone plans to expand their portfolio in the future to include ProcessFlows hosted Document Management solutions, with pay-as-you-go options for clients.

Alan Edge, Managing Director of Timezone said: *"A lot of small business would like to have Electronic Document Management capability, but can't afford to invest up-front in the technology and the IT resource required to implement it. A hosted Document Management solution provides them with all the benefits and efficiencies available to larger organisations, for a scalable cost that meets their budget."*

Further information about ProcessFlows can be found at <http://www.processflows.co.uk> and Timezone Digital at <http://www.timezonedigital.com>

Franca Cognata and Alan Edge are both available for comment.

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