



**NEWS RELEASE**

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**Channel Partners deliver cost savings for Estate Management**

Channel partners [Avanquest Solutions](#) and [MD Technology](#) have combined their skills to provide a management system specifically designed to meet the requirements of estates departments.

MD Technology is an established supplier of document management, scanning and CAD services. Their customer base includes Local Authorities, Government Departments, NHS Trusts, Housing Associations and Universities.

Partnering with business process supplier Avanquest Solutions enables MD Technology to deliver tried-and-tested, platform independent applications to their client base with no additional investment.

Partners do not have to 'tool up' to support Avanquest's range of business solutions. Avanquest supports them at every stage – as much or as little as they require, from pre-sales collaboration and advice to full technical support. This gives partners a competitive advantage with no additional investment.

Organisations want to maintain a centralised repository and take advantage of their existing investment. Putting everything into a single application makes economic sense - increasing efficiency and reducing operational costs, which ultimately delivers a healthier bottom line.

Maurice Franks, Managing Director of MD Technology said, "Working with Avanquest provides our clients with the best solutions available in the market today. Our expertise in the Estates & Property sector, coupled with the broad range of solutions offered by Avanquest, delivers real efficiency and cost benefits in this complex and demanding environment."

The EDMS (electronic document management system) for estate management is used by many clients, including the Open University and Southampton General Hospital. The partnership has just won an order from Bath University to supply an estates management system on the strength of these successful implementations.

The estate management system is modular – at any time the system can be upgraded to meet user demand and as budgets allow – to further centralise management and reporting information.

The Open University system was initially designed to facilitate look-up, manage, search, access, modification and document control of 5000 legacy drawings, plans and AutoCAD files.

It now centrally manages all electronic data relating to the day-to-day operations, including all instruction and building manuals, CAD drawings, and reports.

MD Technology and Avanquest Solutions will be exhibiting at Health and Wellbeing at Work; an event for HR and occupational health professionals taking place at the National Exhibition Centre, Birmingham on 9 -10 March 2010.

Further information about the Avanquest Solutions Channel Partner Programme can be found at <http://www.avanquest-solutions.co.uk/partners/channelpartners/>

**Notes to Editors:**

An image of Maurice Franks can be downloaded at <http://www.avanquest-solutions.co.uk/press>

**Press Information:**

Alison Hall

Email: [ahall@avanquest-solutions.co.uk](mailto:ahall@avanquest-solutions.co.uk)

Tel: 01752 241464

Mobile: 07899 986932