

Hot off the press

OpenText RightFax integrated with Sage

The Customer:

Mortons of Horncastle Limited, Publisher and Printers, have successfully integrated RightFax with Sage ERP, streamlining their enterprise-wide business information and management control.

Sam Cherry, an ICT Technician at Mortons approached ProcessFlows with the problem *"We are looking to improve our business information delivery and need a solution that can easily be integrated with Sage Enterprise and our advert booking system."*

Mortons was founded in the 19th Century in Lincoln. Queen Victoria was on the throne when enterprising Lincolnshire publisher W K Morton brought mechanical typesetting to the market town of Horncastle. ProcessFlows does not have quite such a long history, but has been supplying leading-edge, best of breed, Corporate Solutions for almost twenty years, implementing and supporting a wide range of clients from Public Sector and Government, Financial Services, Legal and Manufacturing.

The Challenges:

Mortons, Publisher and Printers use a Sage Enterprise Resource Planning (ERP) solution which provides enterprise-wide business information and management control. Their requirement for RightFax was based around the need to be able to send out proofs, not only from their 100 PC users, but also from their 50 Macintosh workstations. They wanted to be able to send out files in Quark Express, Photoshop and Acrobat PDF's. Solutions needed to start with data capture, through work flow, business process and content management - culminating in information delivery, with the ability to store, audit trail, report, retrieve, secure and protect all digital assets at every stage in accordance with compliance targets.

The Solution:

Although there is not a designated client available for MAC systems, faxes can still be sent using RightFax Web Client. This gives an added benefit when dialing in from offsite locations as users are able to manage their fax mailboxes through popular Web browsers, including Netscape Navigator, Microsoft Internet Explorer or any HTML compliant browser (HTML 3.0 and above). They are able to send, receive, forward, route, delete and print faxes, attach files and perform other functions all via the Web. Remote users simply enter the Web address of their fax servers to send, receive, forward, route, delete or print faxes. Users can also access phonebooks, billing codes, library documents and fax histories. Connectivity to RightFax server can occur over a Secure Socket Layer (SSL v2 and v3) for privacy and protection.

The Benefits:

Sam Cherry comments *"since ProcessFlows installed RightFax, we have been able to embed RightFax codes into our Sage forms allowing us to be able to fax information such as invoices and Bacs Remittance advice slips, saving us both time and money. We have also been able to add similar codes into other in-house systems, such as our Purchase Order System, which has proved to be very useful."*

He goes on to say *"ProcessFlows listened and understood our needs and business plan. They were able to provide a solution that streamlined our internal processes whilst delivering a compliance conscious environment for the future."*

Mortons offers a highly professional independent publishing solution through Mortons Print Ltd. Implementation of the latest technology ensures that publications produced by Mortons Media Group, which cover the areas of motorcycling, scootering, steam railways, heritage transport and farming are repeatedly produced to the highest quality.



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Sam Cherry, ICT Technician

This is the first time ProcessFlows has integrated RightFax with Sage. RightFax allows organisations to significantly reduce costs by integrating with core business applications and automating the flow of faxes, paper, electronic documents and data. Users can send, receive and manage faxes electronically reducing the time and costs associated with using traditional fax machines. RightFax Business Server 8.7 has been installed at Mortons with an MS exchange gateway, PDF/postscript engine and Web Client module. RightFax is certified on Windows Standard and Enterprise Server and it offers a proven and reliable e-document delivery solution, solving many of the toughest business issues, including: Compliance Measures, Security, Disaster Recovery and Reporting and Archiving, allowing organisations to significantly reduce costs by integrating with core business applications and automating the flow of faxes, paper, electronic documents and data, reducing the time and costs associated with using traditional fax.