



**NEWS RELEASE**

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**Fax over IP (FoIP) integration with Mitel Voice over IP (VoIP) now available**

A software-only [Fax over IP](#) solution brings enterprise-class network fax into the Mitel IP telephony environment.

Voice over IP is now commonplace, so the logical next step is to incorporate fax over IP to further reduce costs, improve security and consolidate resources. Fax is still a popular business communication tool. Gartner predicts that "By 2012, the use of fax servers in the enterprise space will increase by as much as 80%".

[FoIP software](#) provides a virtual fax server on your IP network. Integration with IP Telephony, email, ERP and Multi-Function devices means that all faxing can be controlled centrally, for multiple locations, in a secure, virtualised environment.

Network fax gives every member of staff a personal fax machine – but because it is electronic, there are none of the overheads associated with traditional fax. It is the green alternative to high energy consuming fax machines, paper, toner etc. You can fax as often as you want and as many pages as you want for a fraction of the cost, in a fraction of the time.

Avanquest are actively working with their telephony reseller partners to integrate FoIP technology with their clients' existing telephony infrastructures, such as Mitel, to deliver a cost effective upgrade path for unified communications and convergence.

Franca Cognata is leading the Avanquest Partner programme. She says "Partners do not have to 'tool up' to support our telephony integration software. We support them at every stage – as much or as little as they require, from pre-sales collaboration and advice to full technical support. This gives our partners a competitive advantage with no additional investment."

Further information about the Avanquest Partner programme is available from Franca Cognata. Email: [fcognata@avanquest-solutions.co.uk](mailto:fcognata@avanquest-solutions.co.uk) Tel: 01962 835000 Mobile: 07795 963687

**Notes to Editors:**

An image of Franca Cognata can be downloaded at <http://www.avanquest-solutions.co.uk/press>

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